

South Dakota Special Special Transportation Circumstance Grant

Ringneck and Western Railroad
Established May 2021







Who I Am

- Kley Cameron
- General Manager
- Oversees daily operations and safe rail work practices
- Started with Watco May 2020 on the Texas and New Mexico Railway in Monahans, TX
- Over 9 years in the rail industry







- Principles
- Value our people

Value our customers

Safely improve everyday





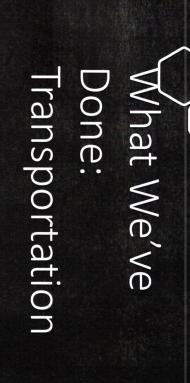


Who We Are

- Founded in 1983 with industrial switching operation in Deridder, LA.
 Still in operation today.
- Now have over 40 railroads, various ports and terminals, and switching properties, operating in United States, Mexico, Canada, and Australia.
- Full service transportation company.
- Customer first, safety always



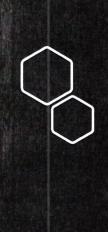




- 2400 car loads
- 18 grain shuttles
- Various fertilizer moves
- Over 300 storage cars on property with cars going out and coming in weekly







What We've Done: Mechanical

- Brought in a newly rebuilt locomotive
- Went through and repaired defects of locomotives received in purchase





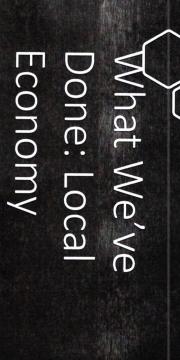


What We've Done: Engineering

- Installed 7,231 ties
- Dumped 5,202 tons of rock
- Repaired and put pit track at Chamberlain in service
- Cut and sprayed weeds to prevent spread
- $3^{\rm rd}$ party contractors brought in to assist in maintenance and upgrades
- 3 rock cars leased to add to our 5 for efficient movement of rock
- Upgraded SD203 crossing
- Restored 3.5 miles of track to add to our storage capabilities
- Overseen cleanup of all properties of trash, scrap metal, and other unsightly mess from previous operator(s).







- Hired 9 team members from immediate area
- \$4,000 spent in local stores for hand tools
- \$22,000 spent at local vendor for backhoe trailer
- \$5,000 spent with local diesel vendor each month for locomotives
- Local taxes paid on \$250,000 worth of new vehicles
- Hotel stays for 3rd party contractors







What We Plan To Do This Year

- Repair Rapid City transload yard
- Mitchell south yard rehab for more efficient switching capabilities and short term storage options
- Class II (25 MPH) from Mitchell to Plankinton



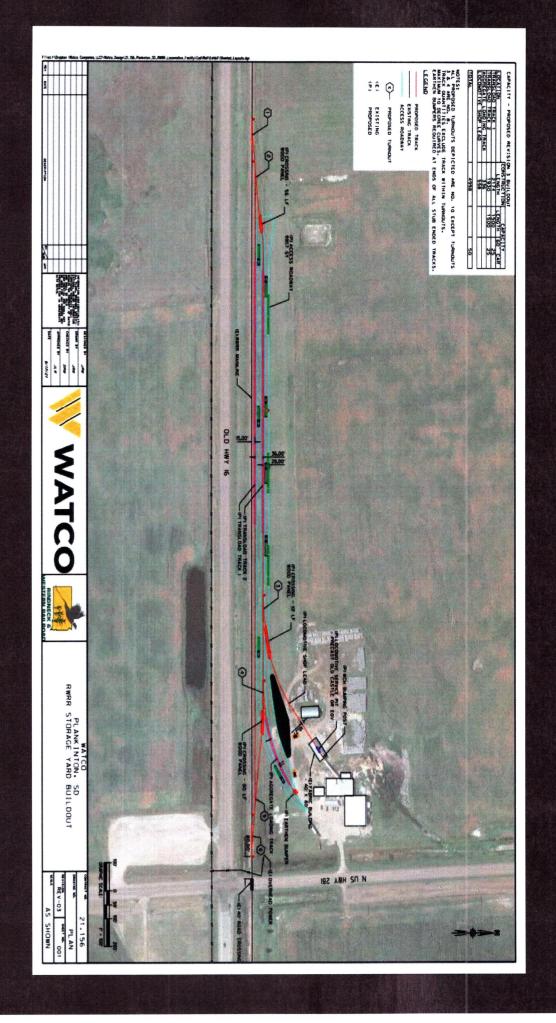


Plan For Project: Plankinton, SD-Overview

- Install two transload tracks that hold 25 cars each
- Install state of the art locomotive pit and pit track
- Install loadout track for MOW ontrack equipment and MOW rock cars









- Total project cost- \$2,998,348.39
- Watco will provide 40% match of \$1,199,339.36
- Grant would provide 60% of cost at \$1,799,009.03







- Provides ideal transloading location at the intersection of Highway 16 and Highway 281
- Provides cost effective avenue for customers that ship in lumber from Pacific Northwest and Canada
- Keeps trucks off the road with the ability to ship rock by rail from Dell Rapids and lumber from PNW and Canada

 Cuts down trip time and decreases crossing
- Cuts down trip time and decreases crossing accident risks when locomotives go for servicing
- Saves diesel and decreases CO2 by utilizing the shorter trip





Plan For Project: Plankinton, SD-Timeline

 We are ready to begin construction as soon as grant is approved





Plan For Project: Plankinton, SD-Conclusion

- We are excited to be in South
 Dakota and to come up with new
 ways to service shippers in our
 communities
- Previous operator had planned to do something similar, but never got around to it. We are ready in our first 4 months







- Future
- Increase track miles of Class II status (25 MPH)
- 10 miles of track upgrade yearly
- 7,000 tons of rock dumped yearly





